

February 13, 2018

To Whom It May Concern:

Re: Incentive Rate Increase

In accordance with Section 51 of the *Canada Marine Act*, the Vancouver Fraser Port Authority (VFPA) Board of Directors has approved the following proposed incentive rate increase that will take effect retroactive to January 1, 2018:

Container Vessel On Time Performance Incentive

A scaled, wharfage-based incentive that recognizes vessel on-time arrival within eight hours of the start of the scheduled terminal berth window, for container vessels only, as set out below.

Container Vessel On Time Performance Incentive Model Thresholds and Wharfage Incentive for 2018		
	% On Time	Incentive Rates (wharfage discount)
A	≥90%	15%
B	75-89%	5%
C	0-74%	0%

The VFPA Fee Document is posted on our website at www.portvancouver.com and may also be obtained from the VFPA upon request by calling 1-888-767-8826.

Persons interested in making written representations to the VFPA on the subject of the proposed fee amendments or any other matter in this notice may do so, **prior to April 14, 2018**, by writing to:

Director, Trade Development

Vancouver Fraser Port Authority
100 The Pointe,
999 Canada Place
Vancouver, BC V6C 3T4 Canada
Email: commercial_enquiries@portvancouver.com

Yours truly,



Katherine Bamford
Director, Trade Development